

Condensed Interim Consolidated Financial Statements (Unaudited) of

BSM TECHNOLOGIES INC.

Three and six months ended March 31, 2016 and 2015

NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS

Under National Instrument 51-102, Part 4, Subsection 4.3(3)(a), if an auditor has not performed a review of the interim financial statements, they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor.

The accompanying unaudited consolidated financial statements of BSM Technologies Inc. have been prepared by and are the responsibility of BSM Technologies Inc.'s management. BSM Technologies Inc.'s independent auditor has not performed a review of these interim consolidated financial statements in accordance with standards established by the Chartered Professional Accountants of Canada for a review of interim consolidated financial statements by an entity's auditor.

BSM TECHNOLOGIES INC.

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BSM TECHNOLOGIES INC.

Interim Consolidated Statement of Financial Position – (Unaudited)
In Canadian Dollars

| | Note | As at March 31, 2016 | As at September 30, 2015 |
|---|------|----------------------|--------------------------|
| Assets | | | |
| Current assets: | | | |
| Cash and cash equivalents | | \$ 22,449,795 | \$ 23,980,400 |
| Restricted cash and cash equivalents | | 2,800,000 | 8,800,000 |
| Accounts receivable | | 9,803,934 | 10,017,619 |
| Current portion of investment in finance leases | | 1,263,935 | 1,313,242 |
| Inventories | | 4,386,146 | 6,508,760 |
| Prepaid expenses and other assets | | 1,104,473 | 1,198,156 |
| Total current assets | | 41,808,283 | 51,818,177 |
| Property and equipment | 5 | 1,610,097 | 1,654,426 |
| Long-term investment in finance leases | | 1,872,930 | 2,019,388 |
| Intangible assets | 5 | 28,435,227 | 31,056,241 |
| Deferred tax asset | | 14,107,324 | 14,927,642 |
| Goodwill | 11 | 21,345,980 | 21,558,651 |
| Total assets | | \$ 109,179,841 | \$ 123,034,525 |
| Liabilities and Shareholders' Equity | | | |
| Current liabilities: | | | |
| Accounts payable | | \$ 2,084,970 | \$ 3,096,886 |
| Accrued liabilities | | 3,994,221 | 6,524,788 |
| Current portion of long term debt | 6 | 3,253,331 | 3,969,746 |
| Current portion of contingent consideration | 10 | 1,099,939 | 1,220,564 |
| Current portion of provisions | 7 | 1,126,765 | 1,144,059 |
| Deferred revenue | | 1,218,196 | 1,625,235 |
| Total current liabilities | | 12,777,422 | 17,581,278 |
| Long-term provisions | 7 | 340,020 | 399,419 |
| Long-term debt | 6 | 6,671,609 | 7,527,135 |
| Long-term contingent consideration | 10 | 5,038,398 | 5,043,426 |
| Shareholders' equity: | | | |
| Common shares | 4 | 85,619,511 | 92,248,536 |
| Contributed surplus | | 7,739,421 | 7,768,828 |
| Accumulated other comprehensive income | | 430,792 | 539,359 |
| Deficit | | (9,437,332) | (8,073,456) |
| Total shareholders' equity | | 84,352,392 | 92,483,267 |
| Total liabilities and shareholders' equity | | \$ 109,179,841 | \$ 123,034,525 |

See accompanying notes to the condensed interim consolidated financial statements.

'Andrew Gutman' - Director

'Aly Rahemtulla' - Director

BSM TECHNOLOGIES INC.

Interim Consolidated Statements of Operations and Comprehensive Income – (Unaudited)
In Canadian Dollars

| | Note | Three months ended March 31 | | Six months ended March 31 | |
|--|------|-----------------------------|--------------|---------------------------|---------------|
| | | 2016 | 2015 | 2016 | 2015 |
| Revenue | | \$ 15,238,565 | \$ 7,645,140 | \$ 30,939,805 | \$ 15,501,650 |
| Cost of revenue | | 6,731,538 | 3,625,357 | 13,760,553 | 7,629,238 |
| Impairment of inventories | | - | - | - | 389,299 |
| Gross profit | | 8,507,027 | 4,019,783 | 17,179,252 | 7,483,113 |
| Other income: | | | | | |
| Interest income from finance leases | | 50,515 | 30,061 | 100,169 | 58,809 |
| Expenses: | | | | | |
| General and administrative | | 2,541,816 | 1,575,107 | 5,369,046 | 3,117,434 |
| Research and development | | 2,078,945 | 1,427,191 | 4,435,669 | 2,639,527 |
| Sales and marketing | | 3,277,539 | 1,361,026 | 6,556,936 | 2,865,065 |
| Acquisition, integration and restructuring expenses | | 343,469 | 263,987 | 880,334 | 319,497 |
| Fair value adjustments on contingent consideration | | - | (1,474,181) | - | (1,474,181) |
| Foreign exchange (gain)/loss | | 660,653 | (220,420) | 303,590 | (397,191) |
| Interest expense | | 180,960 | 249,550 | 358,506 | 500,215 |
| Interest received | | (44,791) | (67,708) | (103,649) | (143,733) |
| Total expenses | | 9,038,591 | 3,114,552 | 17,800,432 | 7,426,633 |
| Net income/(loss) before tax | | (481,049) | 935,292 | (521,011) | 115,289 |
| Current tax expense | 12 | 44,330 | - | 51,594 | - |
| Deferred tax expense (recovery) | 12 | 333,278 | 92,497 | 791,271 | 57,953 |
| Net income/(loss) for the period | | (858,657) | 842,795 | (1,363,876) | 57,336 |
| Other comprehensive income/(loss): | | | | | |
| Foreign exchange gain/(loss) on foreign operations, net of tax | | (175,403) | 322,355 | (108,567) | 385,306 |
| Total comprehensive income/(loss) for the period | | \$ (1,034,060) | \$ 1,165,150 | \$ (1,472,443) | 442,642 |
| Earnings/(loss) per share | 4 | | | | |
| Basic | | \$ (0.010) | \$ 0.019 | \$ (0.016) | \$ 0.001 |
| Diluted | | \$ (0.010) | \$ 0.019 | \$ (0.016) | \$ 0.001 |
| Weighted average number of shares | 4 | | | | |
| Basic | | 85,586,847 | 45,028,366 | 86,776,430 | 45,014,746 |
| Diluted | | 86,162,409 | 45,033,983 | 87,333,864 | 45,021,864 |

Certain comparative amounts have been reclassified to conform with current period presentation.
See accompanying notes to the condensed interim consolidated financial statements.

BSM TECHNOLOGIES INC.

Interim Consolidated Statements of Changes in Shareholders' Equity – (Unaudited)
In Canadian Dollars

| | Note | Common shares | Contributed surplus | Accumulated other comprehensive income / (loss) | Deficit | Total equity |
|--|------|----------------------|---------------------|---|-----------------------|----------------------|
| Balance September 30, 2015 | | \$ 92,248,536 | \$ 7,768,828 | \$ 539,359 | \$ (8,073,456) | \$ 92,483,267 |
| Shares repurchased and cancelled | 4 | (7,371,265) | - | - | - | (7,371,265) |
| Share-based compensation expense | 4 | - | 349,758 | - | - | 349,758 |
| Options, RSUs, DSUs or warrants exercised | 4 | 742,240 | (379,165) | - | - | 363,075 |
| Net income (loss) for the period | | - | - | - | (1,363,876) | (1,363,876) |
| Foreign exchange gain (loss) on foreign operations, net of tax | | - | - | (108,567) | - | (108,567) |
| Balance March 31, 2016 | | \$ 85,619,511 | \$ 7,739,421 | \$ 430,792 | \$ (9,437,332) | \$ 84,352,392 |
| Balance September 30, 2014 | | \$ 53,542,559 | \$ 6,744,560 | \$ 30,096 | \$ (8,090,417) | \$ 52,226,798 |
| Shares repurchased and cancelled | 4 | (120,694) | - | - | - | (120,694) |
| Share-based compensation expense | 4 | - | 291,728 | - | - | 291,728 |
| Options and warrants exercised | 4 | 155,436 | (46,685) | - | - | 108,751 |
| Net income (loss) for the period | | - | - | - | 58,440 | 58,440 |
| Foreign exchange gain (loss) on foreign operations, net of tax | | - | - | 385,305 | - | 385,305 |
| Balance March 31, 2015 | | \$ 53,577,301 | \$ 6,989,603 | \$ 415,401 | \$ (8,031,977) | \$ 52,950,328 |

See accompanying notes to the condensed interim consolidated financial statements.

BSM TECHNOLOGIES INC.

Interim Consolidated Statements of Cash Flows – (Unaudited)
In Canadian Dollars

| Cash provided by (used in): | Note | Six months ended March 31 | |
|---|------|---------------------------|----------------------|
| | | 2016 | 2015 |
| Operating activities: | | | |
| Net income (loss) for the period | | \$ (1,363,876) | \$ 58,440 |
| Items not involving cash: | | | |
| Amortization of property and equipment | | 370,222 | 148,050 |
| Amortization of intangible assets | | 2,884,080 | 1,569,910 |
| Amortization of financing costs | | 47,821 | 44,918 |
| Unrealized foreign exchange loss/(gain) | | 90,200 | - |
| Deferred tax recovery, net of SRED credits | | 842,865 | (28,022) |
| Accreted interest on contingent consideration | 10 | 157,559 | 278,734 |
| Fair value adjustments on contingent consideration | | - | (1,474,181) |
| Share-based compensation expense | 4 | 349,758 | 291,728 |
| Impairment of inventories | | - | 389,299 |
| Change in non-cash operating working capital | 8 | (1,431,747) | 696,752 |
| Net cash provided by/(used in) operating activities | | 1,946,882 | 1,975,628 |
| Financing activities: | | | |
| Change in restricted cash | | 6,000,000 | (6,000,000) |
| Repayment of long-term debt | 6 | (1,377,821) | (2,560,000) |
| Payment of contingent consideration | | (126,444) | - |
| Options and warrants exercised | 4 | 363,075 | 108,751 |
| Common shares repurchased and cancelled | 4 | (7,371,265) | (120,694) |
| Net cash provided by/(used in) financing activities | | (2,512,455) | (8,571,943) |
| Investing activities: | | | |
| Change in restricted cash related to contingent consideration | | - | (2,800,000) |
| Investment in intangible assets | 5 | (556,029) | (252,311) |
| Purchase of property and equipment | 5 | (325,192) | (68,104) |
| Net cash provided by/(used in) investing activities | | (881,221) | (3,120,415) |
| Impact of foreign currency revaluation on cash and cash equivalents | | (83,811) | 74,892 |
| Net increase/(decrease) in cash and cash equivalents during the period | | (1,530,605) | (9,641,838) |
| Cash and cash equivalents, beginning of period | | 23,980,400 | 23,620,549 |
| Cash and cash equivalents, end of period | | \$ 22,449,795 | \$ 13,978,711 |
| Cash paid for interest expense | 6 | \$ 153,126 | \$ 173,680 |
| Cash paid (received) for income tax | | - | \$ (7,695) |

See accompanying notes to the condensed interim consolidated financial statements.

BSM TECHNOLOGIES INC.

Notes to the Condensed Interim Consolidated Financial Statements – (Unaudited)

Three and six months ended March 31, 2016 and 2015

1. General information

BSM Technologies Inc. and its subsidiaries (together “BSM” or the “Company”) design and sell secure M2M applications to customers in Canada, the USA and around the world. The address of its registered office is 75 International Blvd., Suite 100, Toronto, Ontario, Canada M9W 6L9. The Company is incorporated and domiciled in Canada. The Company is a public company whose shares trade under the symbol "GPS" on the Toronto Stock Exchange ("TSX").

On September 30, 2015, the Company acquired all of the outstanding shares of Webtech Wireless Inc. ("Webtech"), a publicly traded corporation headquartered in Vancouver, British Columbia, Canada. The acquisition was completed pursuant to a statutory plan of arrangement.

These condensed interim consolidated financial statements were authorized for issue by the Company's Board of Directors on May 10, 2016.

2. Basis of presentation

These condensed interim consolidated financial statements for the three and six months ended March 31, 2016 and 2015 have been prepared in accordance with International Financial Reporting Standards (“IFRS”) applicable to the preparation of interim financial statements, including International Accounting Standard 34 (“IAS 34”), *Interim Financial Reporting*. The accounting policies in these condensed interim consolidated financial statements are consistent with those disclosed in the Company's annual consolidated financial statements for the year ended September 30, 2015. The condensed interim consolidated financial statements should be read in conjunction with the Company's annual consolidated financial statements for the year ended September 30, 2015, which have been prepared in accordance with IFRS as issued by the International Accounting Standards Board (“IASB”).

The condensed interim consolidated financial statements are presented in Canadian dollars.

Following the acquisition of Webtech, management re-evaluated the presentation of these condensed interim consolidated financial statements. Through this process, management has revised the financial statement presentation of the condensed interim consolidated statements of operations and comprehensive income to reclassify certain operating expenses. Management considers the presentation applied herein to be most closely aligned with the organizational structure and operating nature of the Company following the acquisition of Webtech and provides more relevant, reliable and understandable financial statement presentation. Prior period comparatives for the three month period ending March 31, 2016 has been reclassified as follows: a \$980,353 increase in cost of revenue; a \$139,041 increase in general and administrative expenses; a \$1,008,280 decrease in operations expenses; a \$146,648 decrease in research and development expenses; and a \$35,534 increase in sales and marketing expenses. Prior period comparatives for the six month period ending March 31, 2016 has been reclassified as follows: a \$1,896,491 increase in cost of revenue; a \$229,360 increase in general and administrative expenses; a \$1,939,826 decrease in operations expenses; a \$265,891 decrease in research and development expenses; and a \$79,886 increase in sales and marketing expenses. These reclassifications align the comparative period presentation to the current period presentation.

There were no changes to the interim consolidated statement of financial position, interim consolidated statements of changes in shareholders' equity or interim consolidated statements of cash flows as a result of the change in the financial statement presentation described above.

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3. Significant accounting policies

The accounting policies applied in these condensed interim consolidated financial statements are consistent with those disclosed in note 3 of the Company's annual consolidated financial statements for the year ended September 30, 2015. In preparing these condensed interim consolidated financial statements, the Company is required to make estimates and assumptions to determine the carrying amount of assets and liabilities reported. The significant areas requiring estimates and assumptions in determining the reported amounts relate to: the recoverable amount of goodwill; the valuation of contingent consideration classified as a liability; the valuation of assets and liabilities acquired in a business combination; the valuation of the Company's warranty obligation; and the recoverability of the Company's deferred tax asset recognized in the financial statements.

4. Share capital

a) Common shares:

Authorized: Unlimited common shares (no par value)

| | March 31, 2016 | | March 31, 2015 | |
|--|----------------|---------------|----------------|---------------|
| | Number | Amount | Number | Amount |
| Issued and outstanding: | | | | |
| Balance, beginning of period excluding shares to be issued subject to future performance | 87,886,946 | \$ 92,248,536 | 44,955,784 | \$ 53,542,559 |
| Shares issued for options exercised | 613,193 | 608,540 | 75,000 | 155,436 |
| Shares issued for RSUs vested | 67,500 | 104,100 | - | - |
| Shares issued for DSUs exercised | 20,000 | 29,600 | - | - |
| Shares repurchased and cancelled ⁽ⁱ⁾ | (7,523,500) | (7,371,265) | (101,800) | (120,694) |
| Shares released from escrow | - | - | - | - |
| Balance, excluding shares to be issued subject to future performance | 81,064,139 | \$85,619,511 | 44,928,984 | \$ 53,577,301 |
| Shares issued in escrow: | | | | |
| subject to Company's performance | 54,795 | - | 54,795 | - |
| subject to earn-out clause - AWI | 714,286 | - | 1,428,572 | - |
| subject to earn-out clause - JMM | 699,575 | - | 699,575 | - |
| subject to earn-out clause - Praxis | 500,000 | - | 500,000 | - |
| Balance of issued shares, end of period | 83,032,795 | \$85,619,511 | 47,611,926 | \$ 53,577,301 |

- (i) On December 17, 2015, the Company obtained approval for its intention to commence a normal course issuer bid (the "Bid"). Under the terms of the Bid, the Company may acquire up to 8,559,564 common shares from time to time in accordance with TSX procedures, representing approximately 10% of the total public float of common shares. The Bid commenced on December 23, 2015 and will conclude on December 22, 2016, or earlier if the number of common shares sought in the Bid has been purchased. From time to time, the Company may make purchases under the Bid via an automatic securities repurchase plan (a "Plan"), through which the timing for the purchase of common shares, the number of common shares purchased and the price payable for the common shares will be determined by the Company's broker, in its sole discretion. Such purchases are subject to a prescribed maximum price payable, without consultation with the Company, having regard to the price limitations and other terms of the Plan and the rules of the TSX. Other than purchases made in compliance with the provisions of the block purchase exemption of the TSX, daily purchases under the Bid will be limited to a maximum of

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51,692 Common Shares which represents 25% of the average daily trading volume on the TSX for the period from October 6, 2015 to November 30, 2015. As at March 31, 2016, the Company did not have an automatic securities repurchase plan in place.

During the three and six months ended March 31, 2016, the Company repurchased and cancelled 7,470,500 and 7,523,500 common shares in accordance with the Bid (2015 - 101,800 and 101,800).

b) Stock options:

A summary of the Company's stock options for the six months ended March 31, 2016 and 2015 is presented below:

| | March 31, 2016 | | March 31, 2015 | |
|------------------------------|-------------------|---------------------------------|-------------------|---------------------------------|
| | Number of Options | Weighted average exercise price | Number of Options | Weighted average exercise price |
| Balance, beginning of period | 3,211,665 | \$ 1.18 | 1,646,702 | \$ 1.89 |
| Issued | - | - | 325,000 | 1.48 |
| Exercised | (623,479) | 0.62 | (75,000) | 1.45 |
| Cancelled | (76,122) | 0.81 | - | - |
| Forfeited | (397,580) | 1.39 | - | - |
| Expired | (9,609) | 0.81 | - | - |
| Balance, end of period | 2,104,875 | \$ 1.33 | 1,896,702 | \$ 1.84 |

The following table summarizes information about stock options outstanding as at March 31, 2016:

| Exercise price | Number Outstanding | Weighted average remaining contractual life (years) |
|------------------------|--------------------|---|
| \$0.00 - \$0.50 | 359,163 | 3.46 |
| \$0.51 - \$1.00 | 550,127 | 2.21 |
| \$1.01 - \$1.50 | 823,000 | 1.83 |
| \$1.51 - \$2.00 | 12,585 | 0.62 |
| \$2.01 - \$2.50 | 95,000 | 3.24 |
| \$2.51 - \$3.00 | - | - |
| \$3.00 - \$3.50 | 265,000 | 2.77 |
| Balance, end of period | 2,104,875 | 2.38 |

As at March 31, 2016, 1,814,784 stock options were exercisable (2015 - 1,464,620).

During the three and six months ended March 31, 2016, the Company granted nil and nil stock options to officers, employees and directors (2015 – nil and 325,000). The Company recognized share-based compensation expense of \$17,467 in the three months ended March 31, 2016 (2015 - 153,215). For the six months ended March 31, 2016, the Company recognized a recovery of \$83,441 in share-based compensation expense due to a revision in the estimate of stock option forfeitures (2015 - \$291,729 expense).

c) Restricted share units ("RSUs") and Deferred share units ("DSUs"):

During the three and six months ended March 31, 2016, the Company granted nil and 287,000 RSUs to employees pursuant to the Company's Restricted Share Unit Plan (2015 - nil and 747,725). Each RSU represents the right for the holder to be issued one common share pursuant to vesting conditions over three years. The fair value of RSUs granted was \$nil and \$0.86 per RSU (2015 - \$nil and \$1.48 per RSU), which was the closing price of the Company's common shares on the grant date. Share based compensation expenses of \$96,337 and

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Three and six months ended March 31, 2016 and 2015

\$257,299 were recognized in the three and six months ended March 31, 2016 related to the vesting of RSUs (2015 - \$99,869 and \$120,410). The following is a continuity of the Company's RSUs for the six months ended March 31, 2016:

| | 2016 | 2015 |
|------------------------------|----------|---------|
| Balance, beginning of period | 697,906 | 45,000 |
| Issued | 287,000 | 747,725 |
| Settled in common shares | (67,500) | - |
| Forfeited | (7,500) | - |
| Balance, end of period | 909,906 | 792,725 |

During the three and six months ended March 31, 2016, the Company granted nil and 204,535 DSUs to directors of the Company pursuant to the Company's Deferred Share Unit Plan (2015 - nil and 47,500). Each DSU represents the right for the holder to be issued one common share and vest upon grant; however, are not exchangeable for common shares until the holder ceases to be a director of the Company. The fair value of DSUs granted was \$nil and \$0.86 per DSU (2015 - \$nil and \$1.48 per DSU), which was the closing price on the date of grant. Share-based compensation expenses of \$nil and \$175,900 were recognized in the three and six months ended March 31, 2016 related to the vesting of DSUs (2015 - \$nil and \$70,300). The following is a continuity of the Company's DSUs for the six months ended March 31, 2016:

| | 2016 | 2015 |
|------------------------------|----------|--------|
| Balance, beginning of period | 47,500 | - |
| Issued | 204,535 | 47,500 |
| Settled in common shares | (20,000) | - |
| Forfeited | - | - |
| Balance, end of period | 232,035 | 47,500 |

d) Earnings per share:

The effects of any shares issued in escrow that are subject to performance conditions are not included in the calculation of the weighted average number of common shares outstanding on a diluted basis as they are not expected to have a dilutive impact on earnings per share. Shares released from escrow upon meeting contingent requirements are included in the calculation of basic weighted average number of shares outstanding. The calculation of the diluted weighted average number of common shares outstanding does not include stock options that are not expected to be exercised given their negative intrinsic value and includes vested DSUs which are exchangeable for common shares.

| | Three months ended March 31 | | Six months ended March 31 | |
|---|-----------------------------|------------|---------------------------|------------|
| | 2016 | 2015 | 2016 | 2015 |
| Weighted average number of shares – basic | 85,586,847 | 45,028,366 | 86,776,430 | 45,014,746 |
| Dilutive effect of stock options and DSUs | 575,562 | 5,617 | 557,434 | 7,118 |
| Weighted average number of shares – diluted | 86,162,409 | 45,033,983 | 87,333,864 | 45,021,864 |

5. Capital assets and intangible assets

Capital asset and intangible asset expenditures for the three and six months ended March 31, 2016 totaled \$273,841 and \$881,221 (2015 - \$118,651 and \$320,416). Of these amounts, \$325,192 was primarily to fund the purchase of

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servers and general computer equipment and \$556,029 was to fund external consultant costs for the development of specified technology projects.

6. Long-term debt

The Company's long-term debt is comprised of a Canadian term facility ("CAD Term Facility") and a US term facility ("USD Term Facility") with the Toronto-Dominion Bank, both of which are subject to certain conditions (together the "Facilities"). During the three and six months ended March 31, 2016 the company made \$681,821 and \$1,377,821 in principle repayments against the Facilities. As at March 31, 2016, the CAD Term Facility has an outstanding principle balance of \$1,990,000 and the Company borrows against this facility by method of bankers' acceptance. As at March 31, 2016, the USD Term Facility has an outstanding principle balance of \$6,250,000 USD and currently bears interest at the rate of 30 day LIBOR plus 2.00%. Interest paid on the Facilities was \$78,643 and \$153,126 for the three and six months ended March 31, 2016 (2015 - \$79,445 and \$173,680).

In addition to the USD Term Facility and the CAD Term Facility, the Company maintains a \$3,000,000 revolving credit facility (the "Revolving Facility"). The Company has no borrowings against the Revolving Facility as at March 31, 2016. Both the term loans and revolving credit facilities are secured by a first ranking security interest over all personal property of the Company. The Facilities contain certain financial covenants including minimum debt leverage and profitability ratios, as well as other non financial covenants that the Company is required to comply with. The Company is in compliance of these covenants as at March 31, 2016. Expected covenant compliance is based upon forward looking financial information. Changes in such information or actual performance may necessitate an amendment to the financial covenants or result in a requirement to repay a portion or all of the Company's indebtedness.

7. Provisions

Provisions in aggregate were relatively unchanged in the period. Within provisions, the present value of lease obligations associated with premises no longer used by the Company increased by \$104,747 increase as a result of a fair value adjustment. The Company's legal provision was reduced by \$125,000 as a result of the settlement of a legal dispute. There were no significant changes to the Company's provision for its warranty obligation in the three and six months ended March 31, 2016.

8. Change in non-cash operating working capital

| | Six months ended March 31 | |
|--|---------------------------|-------------------|
| | 2016 | 2015 |
| Accounts receivable | \$ 179,959 | \$ 3,868,719 |
| Net investment in finance leases (including long-term portion) | 191,665 | (82,697) |
| Inventories | 2,098,249 | (581,797) |
| Prepaid expenses and other assets | 90,883 | (631,141) |
| Accounts payable | (990,201) | (2,028,741) |
| Accrued liabilities | (2,544,625) | 137,413 |
| Provisions (including long-term portion) | (76,693) | 1,964 |
| Deferred revenue | (380,984) | 13,032 |
| Total | \$ (1,431,747) | \$ 696,752 |

During the six months ended March 31, 2016, accrued liabilities decreased by \$2,544,625, \$1,737,613 of which was due to the payment of transactions costs associated with the acquisition of Webtech.

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9. Segmented information

The Company operates as one operating segment. Segmentation is based on internal reporting and organizational structure, taking into account the different risk and income structures of the key products of the Company. Within the segment, selected financial information is as follows:

(a) Revenue by geography, based upon customer location:

| | Three months ending March 31 | | Six months ending March 31 | |
|---------------|------------------------------|--------------|----------------------------|---------------|
| | 2016 | 2015 | 2016 | 2015 |
| Canada | \$ 6,632,551 | \$ 4,131,510 | \$ 13,920,552 | \$ 7,862,448 |
| United States | 8,257,615 | 3,301,758 | 16,307,863 | 7,236,001 |
| International | 348,399 | 211,872 | 711,390 | 403,201 |
| Total | \$ 15,238,565 | \$ 7,645,140 | \$ 30,939,805 | \$ 15,501,650 |

(b) Non-current assets by geography:

| | As at | |
|---------------|----------------|--------------------|
| | March 31, 2016 | September 30, 2015 |
| Canada | \$ 50,937,934 | \$ 53,805,818 |
| United States | 16,433,624 | 17,410,530 |
| Total | \$ 67,371,558 | \$ 71,216,348 |

10. Fair value disclosures

Fair value

The carrying values of cash and cash equivalents, restricted cash, accounts receivable, investment tax credits receivable, accounts payable and accrued liabilities approximate their fair values due to the short-term maturity of these financial instruments. The difference in fair value and carrying value of net investment in finance leases is considered to be insignificant given the limited movement in market rates of interest since the initial recognition of these instruments.

Long-term debt is measured using the amortized cost method. Long-term debt has a fair value approximately equal to its face value as at March 31, 2016 and September 30, 2015, due to its market rate of interest. This differs from its carrying value given the Company has netted the transaction costs associated with the debt against the liability.

Fair value hierarchy

The Company's sole financial instrument measured at fair value in the interim consolidated statement of financial position as at March 31, 2016 and September 30, 2015 is the contingent consideration classified as a liability. The fair value of this instrument is determined using level 3 inputs. The Company has no financial assets or liabilities measured using level 1 or level 2 inputs.

The following table shows the reconciliation from the beginning balance to the ending balance for fair value measurements in Level 3 of the fair value hierarchy.

BSM TECHNOLOGIES INC.

Notes to the Condensed Interim Consolidated Financial Statements – (Unaudited)
Three and six months ended March 31, 2016 and 2015

| | |
|-------------------------------|--------------|
| Balance at September 30, 2015 | \$ 6,263,990 |
| Payments | (126,444) |
| Accreted interest | 157,559 |
| Fair Value Adjustments | - |
| Foreign exchange impact | (156,768) |
| Balance at March 31, 2016 | \$ 6,138,337 |

Re-measurement of the fair value of contingent consideration is performed by the Company at each financial reporting period. Key unobservable inputs comprise management's best estimate of the probability that the acquired businesses will achieve specified revenue and EBITDA targets in specified timeframes following the acquisitions respectively. The estimated fair value increases as the estimated probability associated with the revenue and EBITDA targets increase and vice versa for decreases in fair value. As at March 31, 2016 there were no significant changes in the performance of the acquired businesses which would have caused a change in management's estimate of the probability of the respective contingent consideration being earned.

11. Goodwill

The Company performs its impairment test for its sole CGU containing goodwill at each fiscal year end. The Company has not identified any goodwill impairments during the six months ended March 31, 2016. The Company's assessment could be impacted by a change in market factors or a change in management's estimate of forecasted financial performance. Reasonably possible changes in key estimates and assumptions would not cause the recoverable amount of goodwill to fall below the carrying amount. The following is a summary of the Company's goodwill:

| | |
|----------------------------------|---------------|
| Balance as at September 30, 2015 | \$ 21,558,651 |
| Foreign exchange revaluation | (212,671) |
| Balance as at March 31, 2016 | \$21,345,980 |

12. Income tax

Income tax expense is recognized based on management's estimate of the weighted average annual income tax rate expected for the full fiscal year. The estimated annual tax rate used for the three and six months ended March 31, 2016 was 26.5% (2015 - 26.5%). The tax rate used represents management's estimate of the weighted average tax rate expected to be applicable on taxable income in the period. Current tax expense was \$44,330 and \$51,594 and deferred tax expense was \$333,278 and \$791,271 in the three and six months ended March 31, 2016 (2015 - current tax expense of \$nil and \$nil and deferred tax expense of \$92,497 and \$57,953).

13. Subsequent events

There are no subsequent events to disclose for the Company.

14. New Accounting Standards

Certain new accounting standards and interpretations have been published that are not mandatory for adoption for reporting periods beginning on October 1, 2015 and have not been early adopted by the Company. The Company has not yet fully assessed the impact of these new standards and amendments or whether these standards and amendments will be early adopted.

BSM TECHNOLOGIES INC.

Notes to the Condensed Interim Consolidated Financial Statements – (Unaudited)

Three and six months ended March 31, 2016 and 2015

On January 13, 2016, the IASB issued IFRS 16, *Leases*, which will replace IAS 17, *Leases*. The new standard will be mandatorily effective for fiscal years beginning on or after January 1, 2019. Under the new standard, all leases will be recorded on the interim consolidated statement of financial position of lessees, except those that meet limited exception criteria. As the Company has significant contractual obligations in the form of operating leases under the existing standard, there will be a material increase to both assets and liabilities upon adoption of the new standard, and changes to the timing of recognition of expenses associated with the lease arrangements, which could be material.