



8th Floor, 100 University Avenue  
 Toronto, Ontario M5J 2Y1  
 www.computershare.com

Security Class

Holder Account Number

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## Form of Proxy - Annual General and Special Meeting to be held on Thursday, March 21, 2019

### This Form of Proxy is solicited by and on behalf of Management.

#### Notes to proxy

1. Every holder has the right to appoint some other person or company of their choice, who need not be a holder, to attend and act on their behalf at the meeting or any adjournment or postponement thereof. If you wish to appoint a person or company other than the persons whose names are printed herein, please insert the name of your chosen proxyholder in the space provided (see reverse).
2. If the securities are registered in the name of more than one owner (for example, joint ownership, trustees, executors, etc.), then all those registered should sign this proxy. If you are voting on behalf of a corporation or another individual you must sign this proxy with signing capacity stated, and you may be required to provide documentation evidencing your power to sign this proxy.
3. This proxy should be signed in the exact manner as the name(s) appear(s) on the proxy.
4. If this proxy is not dated, it will be deemed to bear the date on which it is mailed by Management to the holder.
5. **The securities represented by this proxy will be voted as directed by the holder, however, if such a direction is not made in respect of any matter, this proxy will be voted as recommended by Management.**
6. The securities represented by this proxy will be voted in favour or withheld from voting or voted against each of the matters described herein, as applicable, in accordance with the instructions of the holder, on any ballot that may be called for and, if the holder has specified a choice with respect to any matter to be acted on, the securities will be voted accordingly.
7. This proxy confers discretionary authority in respect of amendments or variations to matters identified in the Notice of Meeting or other matters that may properly come before the meeting or any adjournment or postponement thereof.
8. This proxy should be read in conjunction with the accompanying documentation provided by Management.

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**Proxies submitted must be received by 4:00 pm (EST) on Tuesday, March 19, 2019**

### VOTE USING THE TELEPHONE OR INTERNET 24 HOURS A DAY 7 DAYS A WEEK!



#### To Vote Using the Telephone

- Call the number listed BELOW from a touch tone telephone.

**1-866-732-VOTE (8683) Toll Free**



#### To Vote Using the Internet

- Go to the following web site:  
[www.investorvote.com](http://www.investorvote.com)
- **Smartphone?**  
Scan the QR code to vote now.



#### To Receive Documents Electronically

- You can enroll to receive future securityholder communications electronically by visiting [www.investorcentre.com](http://www.investorcentre.com) and clicking at the bottom of the page.

**If you vote by telephone or the Internet, DO NOT mail back this proxy.**

**Voting by mail** may be the only method for securities held in the name of a corporation or securities being voted on behalf of another individual.

**Voting by mail or by Internet** are the only methods by which a holder may appoint a person as proxyholder other than the Management nominees named on the reverse of this proxy. Instead of mailing this proxy, you may choose one of the two voting methods outlined above to vote this proxy.

To vote by telephone or the Internet, you will need to provide your **CONTROL NUMBER** listed below.

**CONTROL NUMBER**



## Appointment of Proxyholder

I/We being holder(s) of **BSM Technologies Inc.** (the "Corporation"), hereby appoint(s): **Louis De Jong**, President and Chief Executive Officer of the Corporation, or failing him, **Stephen De Bolster**, Interim Chief Financial Officer of the Corporation

OR

Print the name of the person you are appointing if this person is someone other than Louis De Jong and Stephen De Bolster.

as my/our proxyholder with full power of substitution and to attend, act and to vote for and on behalf of the shareholder in accordance with the following direction (or if no directions have been given, as the proxyholder sees fit) and all other matters that may properly come before the **Annual General and Special Meeting** of shareholders of the Corporation to be held at the offices of Bennett Jones LLP, Suite 3400, One First Canadian Place, Toronto, Ontario M5X 1A4 on Thursday, March 21, 2019, at 4:00 pm (EST) and at any adjournment or postponement thereof.

VOTING RECOMMENDATIONS ARE INDICATED BY **HIGHLIGHTED TEXT** OVER THE BOXES.

### 1. Election of Directors

	<b>For</b>	<b>Withhold</b>		<b>For</b>	<b>Withhold</b>		<b>For</b>	<b>Withhold</b>
01. Andrew Gutman	<input type="checkbox"/>	<input type="checkbox"/>	02. Louis De Jong	<input type="checkbox"/>	<input type="checkbox"/>	03. Frank Maw	<input type="checkbox"/>	<input type="checkbox"/>
04. Leonard Metcalfe	<input type="checkbox"/>	<input type="checkbox"/>	05. David D. Sgro	<input type="checkbox"/>	<input type="checkbox"/>	06. Gregory Monahan	<input type="checkbox"/>	<input type="checkbox"/>
07. Kelly Edmison	<input type="checkbox"/>	<input type="checkbox"/>						

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**For**      **Withhold**

### 2. Appointment of Auditors

Re-appoint **PricewaterhouseCoopers LLP**, Chartered Accountants, as the auditors of the Corporation for the ensuing year and to authorize the board of directors of the Corporation to fix their remuneration as such.

**For**      **Against**

### 3. Approval of Restricted Share Unit Plan Resolution

To consider and, if deemed advisable, to pass, with or without variation, an ordinary resolution approving certain amendments to the Corporation's restricted share unit plan (the "**RSU Plan**"), and all unallocated restricted share units issuable pursuant to the RSU Plan, as more particularly described in the accompanying management information circular dated February 8, 2019 (the "**Circular**").

**For**      **Against**

### 4. Approval of Deferred Share Unit Plan Resolution

To consider and, if deemed advisable, to pass, with or without variation, an ordinary resolution approving certain amendments to the Corporation's deferred share unit plan (the "**DSU Plan**"), including increasing the maximum number of Common Shares reserved for issuance under the DSU Plan by 350,000, from 1,000,000 to 1,350,000, and all unallocated deferred share units issuable pursuant to the DSU Plan, as more particularly described in the Circular.

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### Authorized Signature(s) - This section must be completed for your instructions to be executed.

I/We authorize you to act in accordance with my/our instructions set out above. I/We hereby revoke any proxy previously given with respect to the Meeting. **If no voting instructions are indicated above, this Proxy will be voted as recommended by Management.**

Signature(s)

Date

DD / MM / YY

**Interim Financial Statements** - Mark this box if you would like to receive Interim Financial Statements and accompanying Management's Discussion and Analysis by mail.

**Annual Financial Statements** - Mark this box if you would like to receive the Annual Financial Statements and accompanying Management's Discussion and Analysis by mail.

**Information Circular** - Mark this box if you would like to receive the Information Circular by mail for the next securityholders' meeting.

If you are not mailing back your proxy, you may register online to receive the above financial report(s) by mail at [www.computershare.com/maillinglist](http://www.computershare.com/maillinglist).

